Performance Management Program
User Guide

For State Classified Employees and Supervisors

April 2013
# Table of Contents

I. Overview 3
   Introduction
   Colorado State University Performance Management Program
   Timelines and Reporting Requirement

II. CSU’s Performance Management Program Forms 6
    Planning Confirmation and Overall Evaluation Form
    Planning and Evaluation Forms for Standards/Goals/Objectives and Core Competencies
    Dispute Resolution Form

III Planning Process 7
    Review the Position Description Questionnaire (PDQ)
    Link to the University, Department and Work Unit Mission
    Planning Process – Details
    Writing Standards/Goals/Objectives
    Performance Planning Steps

IV. Coaching, Feedback and Progress Review 11
    Coaching and Feedback Tips for Supervisors
    Mid-Year Progress Review Meeting

V. Evaluation Process 12
    Purpose of the Evaluation Process
    Evaluation Preparation
    Complete the Evaluation
    Performance Evaluation Process
    Evaluation Pitfalls to Avoid
    Performance Rating Levels and Definitions
    Review Process
    The Performance Evaluation Session

VI. Performance Salary Adjustments 18
    CSU Pay Philosophy
    Performance Salary Adjustments
    New Employees
    Job Changes – Transfers, Promotions, Reallocations and Demotions
    Announcement and Distribution of Performance Salary Adjustments

VII. Dispute Resolution Process 20
    Initial Review
    Final Review
    External Review

VIII. Oracle Entry 22

IX. Resources 23

Appendices
   Appendix A – Planning Confirmation and Overall Evaluation Form 24
   Appendix B – Core Competencies 25
   Appendix C – Example Planning and Evaluation Forms 26
   Appendix D – Internal Performance Pay Dispute Form (CSU) 34
   Appendix E – Oracle Data Entry Instructions 35
I. OVERVIEW

Introduction

Performance Pay Program (PPP) is a state-mandated program and, as a state institution, Colorado State University is required to implement this program for its state classified employees.

Performance management refers to the process of bringing out the best efforts of people and directing those efforts toward meeting the goals of the University and respective units/departments. It is much more than completing a performance review twice a year; it includes a short-term and long-term focus and incorporates the concepts of coaching, supporting, and developing. Performance management should be viewed as a partnership between a supervisor and an employee.

A good performance management program:
• Drives the organizational culture and strategy by linking employee objectives and behaviors to the organization’s strategic focus (vision, strategies, critical success factors and values).
• Includes both the process (the hows) and the outcomes (the whats).
• Inspires employee commitment through participation.
• Includes training in performance management.
• Includes self-evaluation by employees who have an understanding of their place in the organization and their contribution to its success through active participation in the planning process.
• Involves monitoring, coaching and feedback.

Benefits to Colorado State University:
• Committed workforce
• Trained workforce
• Increased retention
• Focus on the organizational mission
• Team/Department participation

Benefits to Employee
• Clarity in job roles and responsibilities
• Ongoing feedback
• Recognition of good performance
• Opportunity for professional growth
• Encourages communication with supervisors

Colorado State University Performance Management Program

Two factors are critical throughout the performance management process: communication between supervisor and employee, and documentation of planning, reviewing, and evaluating. An employee needs to know about job performance expectations and the supervisor needs to know about problems and new situations encountered by the employee. Both employee and supervisor should document
events that affect the performance plan, evaluation, and the factors being evaluated. The forms used for CSU’s Performance Management Program (CSU/PMP) may include narrative sections for this purpose.

CSU Performance Management Program was designed to be collaborative; that is, employee and supervisor work together on developing the performance program. Here are some alternatives:

- A group of employees with essentially the same duties could develop proposed performance standards/goals/objectives for their job, and then work with their supervisor to refine them;
- The supervisor of such employees could develop standards/goals/objectives and then meet with the group of employees. However, the supervisor must have individual meetings with each employee, and each employee needs to understand the terms of the plan and how he/she will be evaluated.

### Supervisor Training

Training is required for all supervisors. Accordingly, Human Resources provides training on the provisions of the program as outlined in this User Guide, including how to write goals/objectives and evaluate performance. Customized training is also available to individual departments as well as one-on-one consultation with supervisors and employees upon request (refer to Resources, Section VIII).
**Timelines and Reporting Requirements**

All institutional and agency performance management programs for state classified employees throughout the state must adhere to a uniform planning and evaluation timeline. The Performance Management Planning and Evaluation Cycle for CSU is April 1 through March 31 each year.

**Performance Management Program Cycle**

- **April Planning**
- **Coaching & Feedback**
- **October Mid-year progress review**
- **Clarify & Adjust**
- **Reflection & Dialogue**
- **April Evaluation**

Any legislatively approved performance salary adjustments are finalized and processed through the payroll system for July 1 implementation. Incentive payments, when used, are non-base salary adjustments and are paid as a one-time payment.

Employees hired on or before the last working day in December will be evaluated for their partial year of employment and are eligible for performance salary adjustments and incentive payments.

Employees hired on or after the first working day in January will have an informal review for purposes of giving feedback and beginning the formal performance planning and evaluation process. They will not be eligible for performance salary adjustments or incentive payments.
II. CSU’S PERFORMANCE MANAGEMENT PROGRAM FORMS

There are three forms used in CSU’s Performance Management Program.

1. **Planning Confirmation and Overall Evaluation Form**

   State rules require that employees be evaluated in writing annually based on the past year’s performance. The Planning Confirmation and Overall Evaluation Form (Appendix A) documents the overall process. This form is used to capture information at each relevant point during the performance cycle, including the date the plan is established, the time the mid-year progress review takes place, and the date the final overall evaluation occurs as well as the rating. It contains the state mandated performance rating level definitions, which are uniform for all state classified employees throughout the state. The Planning Confirmation and Overall Evaluation Form must be completed and forwarded to Human Resources by April 30 of each year, or by an alternate date as specified by the Director of Human Resources. **This form is required by HR, and cannot be customized or altered.** Departments retain all other planning and evaluation documents. The overall performance evaluation rating section must include employee, supervisor, and reviewer signatures.

2. **Planning and Evaluation Forms for Standards/Goals/Objectives and Core Competencies**

   Departments may design and use their own documents for communicating and measuring departmental standards, goals and objectives along with the required core competencies. Departments may use numeric or qualitative evaluations as long as these evaluations translate into one of the three required definitions of overall performance rating levels contained on the mandatory Planning Confirmation and Overall Evaluation Form.

   **Every employee must be evaluated in the state mandated core competency areas** (Appendix B), currently defined as:
   - Job Knowledge/Potential
   - Communication/Verbal and Written
   - Interpersonal Relations
   - Customer Service
   - Accountability
   - Supervision/Performance Management (required for state classified supervisors)

   Departments may include additional competency areas as deemed appropriate.

   Example Planning and Evaluation Forms containing core competencies and departmental standards, goals and objectives are included in Appendix C. Departments may use these forms or modify them to meet department needs. Departments should refer to the outline in Section III, Planning Process, for additional information.

3. **Dispute Resolution Form**

   The Dispute Resolution Form is required when an employee would like to formally challenge certain components of the performance evaluation process (Appendix D). Further details regarding the dispute resolution process can be found in section VII of this guide.
III. PLANNING PROCESS

Employee performance plans should be completed during the month of April. Plans are effective for one year, but may be modified during the year as deemed appropriate. Modifications must be clearly communicated as soon as possible to the employee. For new employees, a performance plan should be created within 30 days of the date of employment.

Also, employees who have received promotions, or have been assigned different duties, should have performance plans created or modified as soon as possible after the change of duties.

**Review the Position Description Questionnaire (PDQ)**

All active positions in the classified personnel system at Colorado State University have a Position Description Questionnaire (PDQ) on file in Human Resources. There also should be one on file in the department where the position resides. The PDQ is an important human resource management document. It describes the duties and responsibilities of the position; establishes the essential elements of the position for Americans with Disabilities Act purposes; is the primary document for determining job classification; and, sets the pay range for the position.

The Performance Management Program requires each position have a current and accurate PDQ. Thus, before any performance planning can be done, the employee and supervisor should carefully review the PDQ to ensure that it describes the duties and responsibilities of the position and that there is a clear understanding of the work assignment.

**Link to the University, Department and Work Unit Mission**

A major component of the Performance Management Program is the relationship of an employee’s duties to the missions of the campus and work unit. The underlying philosophy is that employees must understand how they fit into the functions and activities of the organization, and the link between their position and the organization’s purpose. These should be made clear during the planning process. Question 2 from the first page of the PDQ, “The purpose of this position is…” should help provide such linkage.

Departments or work units should include the statement of their mission in the planning and evaluation instrument to underscore the employee’s role in the Department.

---

**Colorado State University Mission Statement**

By statute, Colorado State University is a comprehensive graduate research university with selective admission standards. Charged with offering a comprehensive array of baccalaureate, master's and doctoral programs, it has exclusive statewide authority for programs in agriculture, forestry, natural resources and veterinary medicine.

Inspired by its land-grant heritage, CSU is committed to excellence, setting the standard for public research universities in teaching, research, service and extension for the benefit of the citizens of Colorado, the United States and the world.
**Planning Process-Details**

Every component of the Performance Management Program is intended to foster communication. **The most important component of the planning process is the planning meeting.** Other components involve the detailed work of completing the Planning Section of the Performance Management System Planning Confirmation and Overall Evaluation Form.

**Steps:**

1. Prepare for the meeting by gathering the necessary materials – a copy of the Position Description Questionnaire (PDQ), the User Guide, the Performance Management Program System Planning Confirmation and Overall Evaluation and Planning and Evaluation forms (including state mandated core competencies).
2. The supervisor is encouraged to discuss the employee performance plan with the reviewer as part of the planning process.
3. Prior to the meeting, both supervisor and employee review the PDQ for accuracy and adequacy, review the User Guide and the forms, consider the past performance period, and think about standards/goals/objectives for the future.
4. During the meeting, supervisor and employee discuss the PDQ, future standards/goals/objectives, methods of measure, and what will distinguish Level 2 performance from Level 3 performance. The Core Competencies should also be discussed as they relate to effective performance, as well as any training and development activities that may occur during the appraisal period.
5. Following the meeting, the supervisor is responsible for refining the discussion and preparing the employee plan using the Planning Confirmation and Overall Evaluation Form. The performance plan is completed with a meeting between the supervisor and the employee when the form is finalized, signed, and dated. The supervisor initials the box regarding the accuracy and adequacy of the PDQ. Any changes can be written on the form. The supervisor files the original signed plan in appropriate departmental or personal files and the employee is given a copy.
6. The date of the planning meeting as reflected on the Planning Confirmation and Overall Evaluation Form must be entered into the Oracle HR System.
Writing Standards/Goals/Objectives

Standards/Goals/Objectives are written statements that should:
• State an important and measurable outcome that when accomplished will help assure success
• Be set within each accountability area
• Concentrate on outcomes, not activities
• Be concise
• Encompass significant components of the job
• Be limited to no more than 3 – 7 items
• Be fully communicated to the employee

In writing standards/goals/objectives, keep the following model in mind:

S.M.A.R.T. GOALS
Specific – they precisely define the work involved
Measurable – quantitative, qualitative, and timely
Agreed – both supervisor and employee are committed
Realistic – an acceptable but stretching challenge
Timed – specify completion and review dates

There are five types of standards/goals/objectives:
• Those that strive to achieve/measure routine work assignments
• Those that are intended to resolve identified problems
• Those that support innovation
• Those that encourage professional development
• Those that support specific institutional or departmental goals

The sample Planning and Evaluation Forms (Appendix C) include a section titled “Training and Development Programs”. This section has space for identifying training programs and activities that assist employees in acquiring knowledge and skills necessary for success on the job. Careful consideration should be given to any new assignments for the position requiring orientation or training, any areas of weakness in the preceding evaluation, or any areas that would be appropriate for developmental training. When this section is completed, the supervisor is agreeing that time or opportunity will be made available for the employee to attend the program, and the employee is agreeing to learn and apply the skills or knowledge. Successful completion of the training programs can be incorporated into a standard/goal/objective.
Performance Planning Steps

Supervisor and employee review PDQ together

Is the PDQ a complete and accurate job description?

NO

Revise PDQ and send revised copy to Human Resources

YES

Link the University, department and work unit missions to employee plan

Develop plan with core competencies, standard/objectives/goals and measurement methods

Write annual employee standards/goals/objectives and describe measurement methods of progress and success

Discuss core competencies and other skills needed for success. Determine and document training and development objectives

Supervisor and employee sign plan, each keep a copy for use and file original in department/unit files.

Planning Meeting Information entered into the Oracle HR System
IV. COACHING, FEEDBACK AND PROGRESS REVIEW

Coaching, feedback and progress reviews are critical components of performance management. Both supervisor and employee are responsible for the success of performance management.

Some coaching tips for supervisors:

- Hold periodic, ongoing reviews with each employee. Do not limit interactions to the annual planning, mid-year review, and evaluation meetings.
- Acknowledge good performance immediately.
- Address problems immediately, and do not postpone addressing them until the annual evaluation meeting.
- Observe and record specific notable examples of performance whenever they occur. Provide specific feedback, not vague, general observations. Document both good performance as well as poor performance.
- Keep communications open and frequent. Ask employees about their feelings and perceptions regarding their performance, and respond to their input.

Feedback can be both positive and corrective. Communicate both. The key elements of effective feedback are:

- Timely: It is as immediate as possible
- Specific: It is detailed and descriptive.
- Behaviorally based: It addresses behavior, not character, motivation or personality
- Balanced: It acknowledges positive behavior as well as opportunities for improvement.
- Actionable: It is something upon which the receiver actually has the ability to effect change.

Some feedback tips:

- Present constructive feedback as a portion of the larger context rather than in isolation.
- Avoid the use of global statements such as ‘always/never’ and ‘everyone/no one’.
- Use ‘and’ rather than ‘but’. ‘But’ tends to negate what came before.
- Replace ‘should’ and ‘have to’ with reasons why.
- Own your feeling. Describe emotions with ‘I feel’ rather than ‘You make me feel’.
- Be very careful about projecting feelings onto others. ‘You make John angry…’
- Stick to what happened and the results of what happened with a clear focus on future performance. ‘This is what happened, this was the result, what can we do to improve on it?’
- When dealing with defensiveness, re-focus on the commitment. Don’t get caught in the accusation, blame, defense loop.
- Clear questions and careful listening are often good ways to move past strong emotions.
- Give concrete examples of what the employee has done; positive and negative. Provide examples to demonstrate that you are paying attention and are committed to recognizing their positive as well as negative results.
- Review your approach before you speak to the employee. First, how would you feel or respond if you heard this news.

Keep in mind, we get the behavior we reward; therefore avoid rewarding the wrong behavior.
Mid-Year Progress Review Meeting

The Mid-year Progress Review is an opportunity to provide performance related feedback to employees, adjust performance plans if necessary, and clarify performance expectations.

1. Prepare for the meeting. Review the employee’s performance plan and PDQ, your notes and records, letters and memos from others, and examples of the employee’s work.

2. Meet with the employee. Discuss the employee’s progress towards meeting or exceeding the performance standards, goals and objectives established in the employee’s performance plan, and identify areas where improvement may be necessary. Discuss performance in the “core competency” areas mandated by the state.

3. Adjust the performance plan or clarify expectations if necessary.

4. Complete the Mid-Year Progress Review section of the Planning Confirmation and Overall Evaluation Form. Sign the form and secure the employee’s signature. Give a copy to the employee and keep this document in your department until completion of the performance cycle and final evaluation.

5. The date of the mid-year progress review meeting as reflected on the Planning Confirmation and Overall Evaluation Form must be entered into the Oracle HR System.

V. EVALUATION PROCESS

Performance evaluation is the process of assessing and summarizing the work performance of an employee.

Purpose of the Evaluation Process

- Provide Feedback and Input
- Provide a Basis for Coaching
- Provide a Basis for Employee Training and Development
- Improve Employee Performance
- Provide a Basis for Salary Adjustments

Evaluation Preparation

Review PDQ and Work Record
Before meeting with the employee, review the PDQ and work record for the evaluation cycle. Obtain performance feedback from people with whom the employee has worked, including direct reports, if appropriate. Where customer service is a key part of the job, feedback from customers may be solicited. Gathering information from other sources should be discussed with the employee as part of the planning process. Review prior performance evaluations and the mid-year progress review. It is helpful for the employee to prepare a brief summary of his/her main accomplishments and successes.

If the employee reported to more than one supervisor during the evaluation period, consult with the other supervisor for input on the evaluation (see Transfers, Section VI). Before including any information in an evaluation that indicates there is a performance problem, ask the previous supervisor if
the information about the problem has been shared with the employee and obtain any documentation about the issue.

**Complete the Evaluation**

**Supervisors must secure approval from the designated reviewer prior to finalizing performance evaluations with employees.**

The written part of the performance evaluation process includes completing the Performance Evaluation Process section of the Planning Confirmation and Overall Evaluation Form. In so doing, consider the following:

1. How does the level of performance compare with performance standards for this competency, behavior, task, goal, or initiative?
2. How was the level of performance confirmed? What did you see the employee doing or not doing? What do analytical reports or work products show? What information or feedback did you get from co-workers, customers, or other sources?
3. How has the employee demonstrated the behaviors associated with the core competencies?
4. Has the employee been evaluated using measures that are appropriate to the assignment, regardless of whether these measures are objective or subjective?
5. What were the consequences, results, or impact of the performance?
6. Is there a gap between your evaluation and the employee’s? What significance is placed on the employee’s self-evaluation? How do you account for the difference, if any?

The feedback collected during the course of the review period should substantiate the rating for each performance factor. Supervisors are expected to be objective in assigning ratings.

If the employee has been rated as Level 1, a performance improvement plan or corrective action may be done (NOTE: If the employee has already been issued a corrective or disciplinary action, or was rated as Level 1 for the previous evaluation cycle, consult with the Director or Assistant Director of the Human Resources Department). The Performance Improvement Plan should include the following:

- Very specific actions and behaviors that the employee is expected to demonstrate
- Consequences for failing to meet these expectations
- Specific checkpoint dates
- In the case of a corrective action, the employee must be notified of her/his grievance rights
Performance Evaluation Process

Employee and supervisor may hold preliminary meeting to share performance data

Performance Cycle Ends

Supervisor meets with Reviewer to discuss employee’s preliminary evaluation and rating

Supervisor and employee discuss employee’s results in relation to objectives in performance plan

Describe and assess employee’s job performance using the measurement methods in the performance plan

Discuss progress towards achieving the standards/goals/objectives outlined in the performance plan

After reviewer approval, complete evaluation, assign a rating level: Level 1 - Level 3

Evaluation is submitted to the reviewer for signature.

Is the employee: Level 2 or greater?

NO

Employee and supervisor may develop a performance improvement plan that includes specific actions, consequences, and checkpoint dates.

YES

Make Copies for the employee and unit/department files. Send original signed Planning Confirmation and Overall Evaluation Form to HR.

Begin performance planning for next year.

Performance Management Information entered into the Oracle HR System
Evaluation Pitfalls to Avoid

- **Impressions vs. Data** – Ask yourself: “Do I have specific information on behaviors or instances to justify my ratings?”
- **Compatibility vs. Non-compatibility** – Ask yourself: “Am I giving a more positive evaluation because this employee is more like me, agrees with me, doesn’t ‘make waves’, etc.?”
- **Halo vs. Horn** – Ask yourself: “Am I inflating all the rating areas because the person performed well in one particular area?” Conversely, “Am I deflating all the ratings because the person has performed poorly in one particular area?”
- **Clarity vs. Fogginess** – Ask yourself: “Can the written comments stand on their own and be understood as I intend them? Will the person being evaluated understand them?”
- **Recency/Primacy** – Ask yourself: “Am I rating performance based on the entire rating period rather than something that happened early on (primacy) or very recently (recency)?”
- **Central Tendency vs. Distribution** – Ask yourself: “Am I rating performance based on the employee’s areas of strength and areas for improvement or am I taking a “middle of the road” approach?”

Performance Rating Levels and Definitions

**Level 3 (Exceptional Performer):**
This rating represents consistently exceptional and documented performance or consistently superior achievement beyond the regular assignment. Employees make exceptional contribution(s) that have a significant and positive impact on the performance of the unit or the organization and may materially advance the mission of the organization. The employee provides a model for excellence and helps others to do their jobs better. Peers, immediate supervision, higher-level management and others can readily recognize such a level of performance.

**Level 2 (Successful Performer):**
This rating level encompasses a range of expected performance. It includes employees who are successfully developing in the job, employees who exhibit competency in work behaviors, skills, and assignments, and accomplished performers who consistently exhibit the desired competencies effectively and independently. These employees are meeting all the expectations, standards, requirements, and objectives on their performance plan and, on occasion, exceed them. This is the employee who reliably performs the job assigned and may even have a documented impact beyond the regular assignments and performance objectives that directly supports the mission of the organization.

**Level 1 (Needs Improvement):**
This rating level encompasses those employees whose performance does not consistently and independently meet expectations set forth in the performance plan as well as those employees whose performance is clearly unsatisfactory and consistently fails to meet requirements and expectations. Marginal performance requires substantial monitoring and close supervision to ensure progression toward a level of performance that meets expectations. Although these employees are not currently meeting expectations, they may be progressing satisfactorily toward a level 2 rating and need coaching/direction in order to satisfy the core expectations of the position.


**Review Process**

The role of the reviewer is to ensure that the planning and evaluation process for each employee within their work-unit or department conforms to CSU Performance Management Program guidelines and University policies and procedures; there is evaluation consistency among the supervisor’s subordinate employees; and, consistency across supervisors. The reviewer is the academic or administrative department head or, the dean or vice president for employees in those central administrative offices, or their designees. The reviewer is never at a level lower than department head and must be at least one level higher within the university than the supervisor. The reviewer’s role in that:

1. The reviewer ensures University compliance with State Personnel rules requiring review of all state employees’ final performance rating to monitor the quality and consistency of performance ratings before the final ratings are given to employees.
2. The review process within each work unit or department affects the perceived fairness of the evaluations by employees.

**The reviewer must approve the employee’s overall evaluation rating prior to the supervisor finalizing the performance evaluation with the employee.**

Under CSU/PMP, performance salary adjustments will be based on the overall evaluation ratings assigned by supervisors and approved by reviewers, and within system boundaries. Departments or work units may NOT establish quotas or forced distribution processes for determining the number of employee ratings in any of the three performance levels.

**The Performance Evaluation Session**

**What the supervisor should bring to the Evaluation meeting:**
- Your copy of the Planning Confirmation and Overall Evaluation and related planning forms.
- Your entries and notes and any examples of the employee’s work that support your entries or notes.
- Any feedback you have received from the employee’s key co-workers or customers.
- Specific examples of times the employee has been successful and opportunities for improvement.
- Some possible ideas for how the employee might leverage their skills, strengths and talents.
- Some ideas for how the employee might improve their skills.

**What the employee should bring to the Evaluation meeting:**
- If you or your unit chooses to use self-evaluation as a part of the process, complete and bring along.
- Any feedback you have received from your key co-workers or customers.
- Your copy of the Planning Confirmation and Overall Evaluation and related planning forms.
- Specific examples of times you have been successful and opportunities for improvement.
- Some possible ideas for how you might leverage your skills, strengths and talents.
- Some ideas for how you might improve your skills and overcome weaknesses, as appropriate.

**Planning the performance evaluation meeting contributes to the success of the process. Below are guidelines for supervisors that will assist in conducting formal performance evaluations:**

- Determine the best way to present your points with emphasis on problem solving and future actions.
• Select a meeting place that is both comfortable and quiet. Schedule the meeting to avoid interruptions. Allow adequate time.
• Create a positive, communicative atmosphere. Be sensitive to the employee’s feelings and concerns. 
• Begin the meeting by discussing the employee’s self-evaluation, if applicable. Discuss areas of agreement and difference.
• Review your draft of the evaluation portion of the Planning and Evaluation Form with the employee. Begin by providing positive feedback. Point out specific accomplishments, noting how they have contributed to the group’s efforts and the department/unit mission.
• Ask the employee for suggestions about how to improve performance. Introduce your ideas. Emphasize problem solving and concentrate on future actions for any areas that need improvement.
• Avoid discussing motivation or personal issues. Concentrate on the employee’s behavior and the consequences of that behavior to the individual and the department.
• Always allow the employee the opportunity to discuss feelings and reactions to your input and feedback. Listen to the employee. Encourage suggestions.
• Consider multi-source assessment (internal or external customers) when feasible but be aware that the employee is entitled to review all written documents submitted and considered.
• If the employee disagrees with you, allow her or him to state feelings honestly. Listen without arguing or defending your point of view. Be prepared to adjust your viewpoints, if appropriate.
• Set standards/goals/objectives for the next review session.
• After this meeting, forward the completed form to the reviewer
• After any adjustments have been made, ask the employee to sign and date the Planning Confirmation and Overall Evaluation Form, and indicate if he or she agrees or disagrees with the evaluation. If the employee doesn’t agree, refer to Section VII, Dispute Resolution Process.
• The supervisor may attach supplemental performance information, work samples or comments. Inform the employee that he/she may attach comments to the Planning and Evaluation Form.
• Forward the Planning Confirmation and Overall Evaluation Form to Human Resources. A copy is given to the employee and a copy is retained for the work unit’s files.
• The date of the meeting and rating as reflected on the Planning Confirmation and Overall Evaluation Form must be entered into the Oracle HR System.

NOTE: If the supervisor fails to complete the performance plan or evaluation, the reviewer is responsible for completion. If the reviewer fails to complete the plan or evaluation, the reviewer’s supervisor is responsible, on up the chain of command until the plan or evaluation is completed. If a rating is not given, the employee will be given a default Level 2 rating until the final evaluation is completed. Absent mitigating circumstances, classified supervisors who fail to establish performance plans or to conduct timely evaluations for their employees will receive a corrective action and will not be eligible for any performance salary adjustment. In accordance with statute, if the performance plan or evaluation is not completed within 30 days of the corrective action, the supervisor will receive a one week disciplinary suspension, and further non-compliance will result in more severe disciplinary action. At a minimum, if a supervisor has not completed annual performance evaluations by July 1 for two consecutive years, the supervisor will be demoted to a non-supervisory position.
VI. PERFORMANCE SALARY ADJUSTMENTS

**CSU Pay Philosophy**

Colorado State University believes that it is very important that its performance pay plan provides salary adjustments that reward employees commensurate with demonstrated performance.

Merit pay may consist of base building and non-base building performance salary adjustments according to an employee’s overall performance rating and salary position within the pay range. The merit pay for each level will be set in accordance with the state’s directives on an annual basis.

**Performance Salary Adjustments**

Prior to the payment of annual performance salary adjustments, the State Personnel Director will specify and publish the percentage ranges for performance levels based upon the available statewide performance pay funded. Colorado State University will specify the specific award percentages for Levels 2 and 3 based on state parameters. Source of funds, method of funding and an employee’s length of state service cannot be used as criteria for distinguishing performance salary adjustments between rating levels.

If the final overall rating is Level 3 (exceptional performer), the adjustment to base pay shall not exceed the pay grade maximum. Any portion of the adjustment amount that exceeds pay grade maximum shall be paid as a one-time lump sum in the July payroll. The statutory salary lid does not apply to any non-base building portion of the adjustment.

If the final overall rating is less than Level 3, the base building adjustment cannot exceed the pay grade maximum. If base pay is at pay grade maximum or in saved pay above the maximum, the employee is ineligible for a base building performance salary adjustment.

If the final overall rating is Level 1 (needs improvement), the employee is ineligible for an annual performance salary adjustment.

An employee granted an annual performance salary adjustment shall not be denied the adjustment because of a corrective or disciplinary action issued for an incident after the close of the previous performance cycle.

All performance salary adjustments are effective on July 1. Merit pay is based on the final overall rating and the employee’s salary within the pay range. The employee must be employed on July 1 to receive payment of an adjustment. Annual performance salary adjustments (base building and non-base building) will be a percentage of the employee’s salary in effect on July 1, in accordance with state rules. Performance salary adjustments, up to pay grade maximum, are permanent adjustments to the employee’s base pay and are paid as regular salary. Non-base building amounts (lump-sum) count toward the highest average salary (HAS) for PERA. The current pay ranges set by the Colorado Department of Personnel are listed in the CSU Compensation Plan located on the HRS website at: www.hrs.colostate.edu.
New Employees

Employees hired on or before the last working day in December will be evaluated for their partial year of employment and are eligible for performance salary adjustments.

Employees hired on or after the first working day in January will have an informal review for purposes of giving feedback and beginning the formal performance planning and evaluation process. They will not be eligible for performance salary adjustments.

Job Changes--Transfers, Promotions, Reallocations and Demotions

If an employee moves to a position under another supervisor or department during a performance cycle, an interim overall evaluation must be completed and delivered to the new supervisor/department within 30 days of the move in accordance with state rules. Since the performance management cycle for CSU/PMP will follow a fixed year cycle for all state classified employees, job changes between or within departments as a result of transfers, promotions, reallocations or demotions during this cycle will affect employee’s opportunities for performance salary adjustments as outlined below:

Position or department changes occurring between April 1 and September 30 of any year:

- The evaluations by the new supervisors/departments will determine eligibility for performance salary adjustments.

Position or department changes occurring between October 1 and March 31 of any year:

- Eligibility for performance salary adjustments will be determined on the basis of the interim overall evaluation done by the previous supervisor/department and the evaluation by the new supervisor/department. The new supervisor is responsible for giving an overall evaluation rating.

Announcement and Distribution of Performance Salary Adjustments

- Colorado State University will specify the percentage salary adjustments for Levels 2 and 3 based on state parameters. After processing of performance ratings for all employees, a notice of the employee’s performance salary adjustment will be generated by the Human Resources Department and sent to the department/unit, who will notify the employee of such.
- Base building performance salary adjustment increases will take effect in the July paycheck and will remain a permanent part of the employee’s monthly pay. Non-base building awards will be distributed as a single lump sum in the month of July.
- Both base building and non-base building awards are subject to the normal mandatory payroll deductions.
- Non-base building awards will be recognized by PERA as part of the employee’s salary when determining employee’s highest average salary (HAS).
VII. DISPUTE RESOLUTION PROCESS

Under the Colorado State University Performance Management Program, the direct relationship between performance evaluations and pay rate change has the potential of creating disputes due to differences of opinion between employees and their supervisor.

According to State Department of Personnel guidelines, issues that may be disputed are:

- The employee’s performance plan (or absence of a plan);
- The final overall performance evaluation rating, including lack of a final overall evaluation;
- The application of the CSU Performance Management Program to the employee’s plan and/or final overall evaluation; and,
- Complete payment of the performance salary adjustments as per the CSU/PMP.

The following matters are not disputable:

- The content of the CSU Performance Management Program;
- Matters related to the funds appropriated;
- The performance evaluations and performance salary adjustments of other employees; and,
- The amount of a performance salary adjustment, unless the issue involves the application of the CSU Performance Management Program.

Every effort should be made to resolve any issues at the lowest possible level in a timely manner. Informal resolution before initiating the formal dispute resolution process is strongly encouraged.

In order to ensure the speedy resolution of disputes related to the CSU Performance Management Program, the following procedure has been adopted. The expedited process from immediate supervisor to final decision is intended to resolve disputes in a timely fashion so that performance salary adjustments are finalized in time for a July 1 implementation each year.

An employee wishing to initiate the process for Dispute Resolution (Internal Review) must advise her/his supervisor, using the CSU Performance Management Dispute Resolution Form (Appendix D), within three working days of the event which has resulted in the disagreement. Only the issue(s) originally presented in writing shall be considered throughout the dispute resolution process. A copy of the completed form shall also be provided to the Department Chair or Department Head of the employee’s unit and to the Human Resources Director’s Office.

Initial Review: Upon receipt of the Dispute Resolution Form, the supervisor will schedule a conference with the employee to discuss the issue(s) presented. The employee, the employee’s supervisor and the person responsible as the “reviewer” shall attend this conference. The dispute resolution process is an open process that is not a grievance or appeal. No party has an absolute right to legal representation, but may have an advisor present. The parties are expected to represent and speak for themselves. The conference at this initial review must occur within five working days of the date the supervisor receives the written request unless both parties agree to an extension of time, exceptions as noted below.

Note: Disputes arising from the employee’s final performance evaluation are not subject to the extension process, due to the short amount of time available for making performance salary adjustments and the impact of the evaluation on those decisions. In this instance, the unavailability
of the supervisor or the reviewer will result in the conference being conducted absent that person. The unavailability of the employee to meet within the defined time period will result in the dispute being terminated.

Within three working days of the conclusion of the initial review conference, the reviewer shall provide the employee with a written response to the employee’s concerns. Copies of the response are provided to the employee and HR.

**Final Review**: If the employee is not satisfied with the conclusions presented at the Initial Review stage, he/she must so advise the appropriate Dean/Vice-President in writing within three working days of receipt of the determination at the Initial Review stage. Within three working days of receipt of the request to initiate the Final Review, the Dean/Vice-President will conduct a conference with the employee, the supervisor and the reviewer involved in the Initial Review.

The appropriate Dean/Vice-President shall issue his/her decision within three working days of the conference. The decision issued shall be binding unless the dispute includes allegations that the CSU Performance Management Program was not followed or that a complete payment of the approved adjustment was not made. In these instances, the employee may proceed to the External Stage described below. The same principles for the presence of the advisor and changes in the time frame outlined in the initial review stage also apply to the Final Review stage.

**External Review**: The Director of the State Department of Personnel administers this stage. Only those original issues involving the application of CSU Performance Management Program to the individual performance plan and/or evaluation, or full payment of a CSU Performance Management Program performance salary adjustment may advance to this stage.

1. Within five working days from the date of the University’s final decision, an employee may file a written request for review with the Director using the Colorado State Personnel Consolidated Appeal/Dispute Form [http://www.colorado.gov/dpa/dhr/](http://www.colorado.gov/dpa/dhr/).
2. The request for external review shall include a copy of the original issue(s) submitted in writing and the written decision at the Final Review stage. All requests for review are subject to an initial screening to determine if review is warranted. If a determination is made that further review is not warranted, it is final and binding and the employee will be so advised by the state.
3. If further review is warranted, the Director or designee shall select a qualified neutral third party. The neutral third party has 30 days to issue a written decision, which is final and binding.

**NOTE**: The scope of authority of those individuals making final decisions throughout the dispute resolution process is limited to reviewing the facts surrounding the current action, within the limits of the CSU Performance Management Program. These individuals shall not substitute their judgment for that of the rater, reviewer, or the decision maker of the Internal Final Review. Further, these individuals shall not render a decision that would alter the CSU Performance Management Program.

In reaching a final decision, these individuals have the authority to instruct a rater(s) to:
1. Follow the CSU Performance Management Program
2. Correct an error; or,
3. Reconsider an individual performance plan or final overall evaluation

Retaliation against any person involved in the dispute resolution process is prohibited.
VIII. ORACLE ENTRY

Electronic Capture of State Classified Evaluation Data

In order to accurately capture and report evaluation data as required by the Department of Personnel and Administration, all planning, mid-year and final review dates and ratings will be input into the Oracle HR system. This information can be recorded by designated individuals in each department that have read/write access to Oracle. The steps detailing the process of entering this information is located in Appendix E.

For each of the three required components of the performance plan (Planning, Mid-Year and Final Evaluation), the following information will be recorded for every state classified employee:

- Planning – Date of planning meeting
- Mid-year – Date of mid-year review meeting
- Final Evaluation – Date of meeting and rating

As in previous years, the Overall Planning and Evaluation form, used to document the three components via signatures, will remain in the respective department until completion of the performance cycle and delivery of the final evaluation, when it is forwarded to Human Resources.

New Employees
When a new employee is hired, state personnel rules require a planning meeting within thirty days. Going forward, the date of this planning meeting will need to be input Oracle for all new employees, including employees who promote or transfer internally.

Oracle Performance Eval Module Training
This process will be required for all state classified at three points during each performance cycle – planning meeting (required by April 30 each year), mid-year evaluation (required by October 31 each year) and final evaluation and rating (required by April 30 each year). Entry for new hires, transfers and promotions will be required as necessary throughout the year.
IX. RESOURCES

Call Human Resources for Support in the Performance Management Program

- Performance Management Program Training
- Consultation with supervisor and employees in writing a performance plan
- Answer questions related to performance management, facilitate work unit meetings about PMP
- Assist in dispute resolutions

Employee Relations Managers
491-MyHR (6947)

Colorado State University Internet Resources

Human Resources web page: http://www.hrs.colostate.edu/
Provides information on benefits, payroll, employee assistance program, employee relations, employment, classification, records, data systems, training and development, and current information.

Employee Relations Performance Management Program web page:
http://www.hrs.colostate.edu/employee-relations/sc-performance-management.html

State Classified web page: http://www.colorado.gov/dpa/dhr/
Information on classification and positions in the state classified Program. This site also has a link to the Colorado Department of Personnel, containing links to information pertinent to the Performance Pay Program. Leads to technical assistance, employee pages, PPP informational presentations, agency implementation programs, resources, and a “what’s new” section.

Training & Development web page: http://www.training.colostate.edu/
This page provides information about training and development programs for personal and professional growth for Colorado State University Employees.
## Planning Confirmation and Overall Evaluation Form

<table>
<thead>
<tr>
<th>Planning Period: From:</th>
<th>To: March 31, 20</th>
</tr>
</thead>
<tbody>
<tr>
<td>Employee:</td>
<td>Employee number (Personnel/Payroll System):</td>
</tr>
<tr>
<td>Job Title:</td>
<td>Position Number</td>
</tr>
<tr>
<td>Department &amp; 4-digit mail code:</td>
<td>Supervisor:</td>
</tr>
</tbody>
</table>

### This section must be completed during the Performance Planning Stage

The PDQ for this position was reviewed and is current and accurate. Supervisor Initials: ______ Date: ____________

The performance plan has been reviewed and understood.

**Supervisor Signature** ___________________________ **Date:** ____________

**Employee Signature** ___________________________ **Date:** ____________

### This section must be completed during the Mid-Year Progress Review

At least one coaching, or progress review, meeting is required for each evaluation period; more are recommended. Indicate the date the meeting was held and the issues that were discussed.

**Issues Discussed**

**Supervisor Signature** ___________________________ **Date:** ____________

**Employee Signature** ___________________________ **Date:** ____________

### This section must be completed during the Performance Evaluation Process

Check (√) the overall performance rating for the evaluation period (see rating level definitions below):

- Level 1
- Level 2
- Level 3

**Supervisor Signature** ___________________________ **Date:** ____________

**Reviewer Signature** ___________________________ **Date:** ____________

**Employee Signature** ___________________________ **Date:** ____________

I agree with this evaluation: _____ I disagree with this evaluation: _____

**Definitions of Overall Performance Rating Levels:**

**Level 3 (Exceptional Performer):** This rating represents consistently exceptional and documented performance or consistently superior achievement beyond the regular assignment. Employees make exceptional contribution(s) that have a significant and positive impact on the performance of the unit or the organization and may materially advance the mission of the organization. The employee provides a model for excellence and helps others to do their jobs better. Peers, immediate supervision, higher-level management and others can readily recognize such a level of performance.

**Level 2 (Successful Performer):** This rating level encompasses a range of expected performance. It includes employees who are successfully developing in the job, employees who exhibit competency in work behaviors, skills, and assignments, and accomplished performers who consistently exhibit the desired competencies effectively and independently. These employees are meeting all the expectations, standards, requirements, and objectives on their performance plan and, on occasion, exceed them. This is the employee who reliably performs the job assigned and may even have a documented impact beyond the regular assignments and performance objectives that directly supports the mission of the organization.

**Level 1 (Needs Improvement):** This rating level encompasses those employees whose performance does not consistently and independently meet expectations set forth in the performance plan as well as those employees whose performance is clearly unsatisfactory and consistently fails to meet requirements and expectations. Marginal performance requires substantial monitoring and close supervision to ensure progression toward a level of performance that meets expectations. Although these employees are not currently meeting expectations, they may be progressing satisfactorily toward a level 2 rating and need coaching/direction in order to satisfy the core expectations of the position.

Enter overall rating in Personnel/Payroll System, make department/employee copies of this form & forward original to HR by April 30th. Performance Evaluation section MUST include employee, supervisor & reviewer signatures.
Appendix B

Core Competencies

The State Personnel Director has defined the following uniform, statewide core competencies: communication, interpersonal skills, customer service, and accountability and job knowledge. These core competencies must be included into every employee performance plan and considered during every employee evaluation.

A competency is a measurable pattern of skills, knowledge, abilities, behaviors and other characteristics that an individual needs to perform work roles or occupational functions successfully.

Job Knowledge/Potential – Possesses knowledge of established policies and procedures. Possesses sufficient skills and knowledge to perform all parts of the job effectively and efficiently. Provides technical assistance to others and is consulted by others on technical matters. Pursues professional development. Displays innovation.

Communication/Verbal and Written – Uses appropriate language and terminology. Communicates in a manner that is understood, courteous and effective. Demonstrates effective listening skills. Seeks and considers ideas from others on issues. Keeps supervisor, co-workers and internal units informed. Is considerate of the communication styles of others. Prepares written communications/documents that are complete, clear and understandable.

Interpersonal Relations – Maintains smooth working relations, support and respect for others. Demonstrates tact and diplomacy in negotiations or confrontations with others. Contributes to employee morale and motivation. Is accessible to others and responsive to their questions, needs and concerns. Supports and appreciates the diversity of co-workers, students, customers and visitors. Shares information, credit and opportunities. Displays an appropriate balance between personal effort, team effort and ability to establish rapport with internal and external clients.

Customer Service – Provides prompt and friendly service to internal and external customer. Helps identify customer needs through courteous questioning and a sincere desire to be helpful. Follows up with customers, as appropriate, to ensure satisfaction. Considers and recommends alternatives to customers when needed.

Accountability – Accepts responsibility for actions. Meets changing conditions and situations in work responsibilities. Accepts constructive criticism and suggestions and makes appropriate changes. Handles conflict in a constructive manner. Seeks solutions acceptable to all. Is willing to accept supervision. Can consistently be relied on to perform in a professional manner. Represents department and the University in an exemplary fashion. Is fully ready to work at the beginning of work schedule and continues until workday is done. Does not abuse leave practices. Does not abuse department, University of State of Colorado policies and practices.

All supervisors must have the following core competency in their performance plans that measure and evaluates the effectiveness of their supervision and performance management of their employees.

Supervision / Performance Management – Employees supervised demonstrate productivity, competence and high morale. Provides supervision, feedback and training for employees. Utilizes employee’s skills and abilities. Conducts performance planning and evaluations in a timely manner. Develops performance standards, goals, objectives and deadlines and communicates them to employees. Resolves routine personnel issues or problems.
## Planning and Evaluation Form

**Unit Mission Statement:**

**How this position supports the Unit Mission:**

**Standards/Goals/Objectives Associated with Success in This Position**

“Standards/Goals/Objectives” are specific statements or requirements and agreed upon by the supervisor and the employee. “Measurement Method” reflects the evaluation basis for the expected results. “Results achieved” are the accomplishments of the employee during the evaluation period.

<table>
<thead>
<tr>
<th></th>
<th>Standard/Goal/Objective:</th>
<th>Results Achieved:</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Measurement Method:</td>
<td>Level 3, Level 2, Level 1</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Comments:</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th></th>
<th>Standard/Goal/Objective:</th>
<th>Results Achieved:</th>
</tr>
</thead>
<tbody>
<tr>
<td>2</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Measurement Method:</td>
<td>Level 3, Level 2, Level 1</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Comments:</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th></th>
<th>Standard/Goal/Objective:</th>
<th>Results Achieved:</th>
</tr>
</thead>
<tbody>
<tr>
<td>3</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Measurement Method:</td>
<td>Level 3, Level 2, Level 1</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Comments:</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th></th>
<th>Standard/Goal/Objective:</th>
<th>Results Achieved:</th>
</tr>
</thead>
<tbody>
<tr>
<td>4</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Measurement Method:</td>
<td>Level 3, Level 2, Level 1</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Comments:</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Standard/Goal/Objective:</td>
<td>Results Achieved:</td>
</tr>
<tr>
<td>---</td>
<td>-------------------------</td>
<td>------------------</td>
</tr>
<tr>
<td>5</td>
<td>Measurement Method:</td>
<td>□ Level 3</td>
</tr>
<tr>
<td></td>
<td></td>
<td>□ Level 2</td>
</tr>
<tr>
<td></td>
<td></td>
<td>□ Level 1</td>
</tr>
<tr>
<td></td>
<td>Comments:</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th></th>
<th>Standard/Goal/Objective:</th>
<th>Results Achieved:</th>
</tr>
</thead>
<tbody>
<tr>
<td>6</td>
<td>Measurement Method:</td>
<td>□ Level 3</td>
</tr>
<tr>
<td></td>
<td></td>
<td>□ Level 2</td>
</tr>
<tr>
<td></td>
<td></td>
<td>□ Level 1</td>
</tr>
<tr>
<td></td>
<td>Comments:</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th></th>
<th>Standard/Goal/Objective:</th>
<th>Results Achieved:</th>
</tr>
</thead>
<tbody>
<tr>
<td>7</td>
<td>Measurement Method:</td>
<td>□ Level 3</td>
</tr>
<tr>
<td></td>
<td></td>
<td>□ Level 2</td>
</tr>
<tr>
<td></td>
<td></td>
<td>□ Level 1</td>
</tr>
<tr>
<td></td>
<td>Comments:</td>
<td></td>
</tr>
</tbody>
</table>
Appendix C – Example Planning and Evaluation Forms (Continued)

Core Competencies

<table>
<thead>
<tr>
<th>Core Competency</th>
<th>Level 1</th>
<th>Level 2</th>
<th>Level 3</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Job Knowledge/Potential</strong>: Posesses knowledge of established policies and procedures. Possesses sufficient skills and knowledge to perform all parts of the job effectively and efficiently. Provides technical assistance to others and is consulted by others on technical matters. Pursues professional development. Displays innovation.</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Accountability</strong>: Accepts responsibility for actions. Meets changing conditions and situations in work responsibilities. Accepts constructive criticism and suggestions and makes appropriate changes. Handles conflict in a constructive manner. Seeks solutions acceptable to all. Willingness to accept supervision. Can consistently be relied on to perform in a professional manner. Seldom needs to be reminded. Is fully ready to work at beginning of work schedule and continues until workday is done. Does not abuse leave practices.</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Interpersonal Relations</strong>: Maintains smooth working relations, support and respect of others. Demonstrates tact and diplomacy in negotiations or confrontations with others. Contributes to employee morale and motivation. Is accessible to others and responsive to their questions, needs and concerns. Supports and appreciates the diversity of co-workers, students, customers, and visitors. Shares information, credit and opportunities. Displays an appropriate balance between personal effort and team effort and ability to establish rapport with internal and external customers.</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Communication/Verbal and Written</strong>: Uses appropriate language and terminology. Communicates in a manner that is understood, courteous and effective. Demonstrates effective listening skills. Seeks and considers ideas from others on issues. Keeps supervisor, co-workers and internal units informed. Is considerate of the communication styles of others. Prepares written communications/documents that are complete, clear and understandable.</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Customer Service</strong>: Provides prompt and friendly service to internal and external customers. Helps identify customer needs through courteous questioning and a sincere desire to be helpful. Follows up with customers, as appropriate, to insure satisfaction. Considers/recommends alternatives to customers when needed.</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

All supervisors must have the following core competency in their performance plan:

| Supervision/Performance Management: Employees supervised demonstrate productivity, competence and high morale. Provides supervision, feedback and training for employees. Utilizes employee’s skills and abilities. Conducts performance Planning and evaluations for employees in a timely manner. Develops goals, objectives and deadlines and communicates them to employees. Resolves routine personnel issues or problems. |         |         |         |
The following are examples of additional competencies that may be appropriate for specific situations. They are provided here only as examples and are not meant to limit the inclusion of competencies beyond those mandated by the State.

### Motivation/Commitment
Displays drive and energy in accomplishing tasks. Handles several responsibilities concurrently. Conveys positive and professional image of work unit to others. Puts forth-extra effort when needed. Agrees to modify schedule or adapt Programs when necessary. Self-starter. Displays positive attitude in work assignments and interactions with others.

<table>
<thead>
<tr>
<th>Level 1</th>
<th>Level 2</th>
<th>Level 3</th>
</tr>
</thead>
</table>

**Comments:**

### Competence/Responsibility
Maintains quality/quantity standards. Accepts responsibility for all areas of job. Uses time effectively with minimal errors. Completes work thoroughly in a reasonable amount of time. Meets or surpasses established goals. Works accurately, neatly, and attends to detail.

<table>
<thead>
<tr>
<th>Level 1</th>
<th>Level 2</th>
<th>Level 3</th>
</tr>
</thead>
</table>

**Comments:**

### Problem Solving/Reasoning
Recognizes and analyzes work related problems. Uses available resources to evaluate and recommend potential solutions. Ability to use good judgment to arrive at sound conclusions. Ability to take timely action.

<table>
<thead>
<tr>
<th>Level 1</th>
<th>Level 2</th>
<th>Level 3</th>
</tr>
</thead>
</table>

**Comments:**

### Safety

<table>
<thead>
<tr>
<th>Level 1</th>
<th>Level 2</th>
<th>Level 3</th>
</tr>
</thead>
</table>

**Comments:**

### IT Security and Controls
Possesses knowledge of and adheres to University and departmental IT Security policies and procedures, including storage, access, handling and confidentiality; ensures security control effectiveness (i.e., controls implemented correctly, operating as intended, meeting security requirements for information system); determines risk to organizational operations and assets, individuals, other organizations, and the University; applies security settings appropriately.

<table>
<thead>
<tr>
<th>Level 1</th>
<th>Level 2</th>
<th>Level 3</th>
</tr>
</thead>
</table>

**Comments:**

### Additional Competency 1:

<table>
<thead>
<tr>
<th>Level 1</th>
<th>Level 2</th>
<th>Level 3</th>
</tr>
</thead>
</table>

**Comments:**

### Additional Competency 2:

<table>
<thead>
<tr>
<th>Level 1</th>
<th>Level 2</th>
<th>Level 3</th>
</tr>
</thead>
</table>

**Comments:**
Appendix C – Example Planning and Evaluation Forms (Continued)

Development Programs

Narrative Section
(For use by Supervisor to amplify the evaluation or Employee to explain disagreement with the evaluation; attach additional pages if necessary).
CSU Pay for Performance Plan Core Competencies

The State Personnel Director has defined the following uniform, statewide core competencies: communication, interpersonal skills, customer service, and accountability and job knowledge. These core competencies must be included into every employee performance plan and considered during every employee evaluation.

A competency is a measurable pattern of skills, knowledge, abilities, behaviors and other characteristics that an individual needs to perform work roles or occupational functions successfully.

**Job Knowledge/Potential** – Possesses knowledge of established policies and procedures. Possesses sufficient skills and knowledge to perform all parts of the job effectively and efficiently. Provides technical assistance to others and is consulted by others on technical matters. Pursues professional development. Displays innovation.

<table>
<thead>
<tr>
<th>Level 1</th>
<th>Level 2</th>
<th>Level 3</th>
</tr>
</thead>
<tbody>
<tr>
<td>• Fails to apply job related knowledge and practices</td>
<td>• Meets expectations of current job knowledge and practices</td>
<td>• Consistently seeks new job-related knowledge and practices, and finds ways to apply them</td>
</tr>
<tr>
<td>• Fails to attend training about job-related developments</td>
<td>• Attends training as assigned/directed</td>
<td>• Seeks, learns and applies new knowledge and disseminates to co-workers</td>
</tr>
<tr>
<td>• Requires oversight or constant coaching on job performance</td>
<td>• Possesses sufficient skills to perform job effectively and efficiently</td>
<td>• Highly knowledgeable and skilled; consulted by others; effectively coaches co-workers</td>
</tr>
</tbody>
</table>

**Communication/Verbal and Written** – Uses appropriate language and terminology. Communicates in a manner that is understood, courteous and effective. Demonstrates effective listening skills. Seeks and considers ideas from others on issues. Keeps supervisor, co-workers and internal units informed. Is considerate of the communication styles of others. Prepares written communications/documents that are complete, clear and understandable.

<table>
<thead>
<tr>
<th>Level 1</th>
<th>Level 2</th>
<th>Level 3</th>
</tr>
</thead>
<tbody>
<tr>
<td>• Fails to communicate effectively</td>
<td>• Communicates based upon fact</td>
<td>• Consistently promotes and encourages communication</td>
</tr>
<tr>
<td>• Fails to share job-related communication and information</td>
<td>• Shares job-related information</td>
<td>• Anticipates, seeks and provides job-related information</td>
</tr>
<tr>
<td>• Is unreliable in responding to written/verbal communications</td>
<td>• Understands job-related communication/information</td>
<td>• Interprets, disseminates, and archives information</td>
</tr>
<tr>
<td></td>
<td>• Responds appropriately to job-related written/verbal communications</td>
<td>• Contributes to ongoing communication</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Consistently and proactively responds to written/verbal communications in an effective and timely manner</td>
</tr>
</tbody>
</table>
Appendix C – Example Planning and Evaluation Forms (Continued)

**Interpersonal Relations** – Maintains smooth working relations, support and respect for others. Demonstrates tact and diplomacy in negotiations or confrontations with others. Contributes to employee morale and motivation. Is accessible to others and responsive to their questions, needs and concerns. Supports and appreciates the diversity of co-workers, students, customers and visitors. Shares information, credit and opportunities. Displays an appropriate balance between personal effort, team effort and ability to establish rapport with internal and external clients.

<table>
<thead>
<tr>
<th>Level 1</th>
<th>Level 2</th>
<th>Level 3</th>
</tr>
</thead>
</table>
| • Discourages a positive work environment  
• Is disrespectful and/or displays unprofessional behavior  
• Undermines teambuilding efforts  
• Disregards the importance of rapport | • Cooperates toward a positive work environment  
• Respectful and professional behavior  
• Cooperates in teambuilding efforts  
• Establishes rapport | • Fosters, promotes and initiates a positive work environment  
• Promotes respect and professionalism in self and others  
• Consistently models strong teambuilding behaviors  
• Promotes and models good rapport-building behaviors and seeks opportunities to further relationships |

**Customer Service** – Provides prompt and friendly service to internal and external customer. Helps identify customer needs through courteous questioning and a sincere desire to be helpful. Follows up with customers, as appropriate, to ensure satisfaction. Considers and recommends alternatives to customers when needed.

<table>
<thead>
<tr>
<th>Level 1</th>
<th>Level 2</th>
<th>Level 3</th>
</tr>
</thead>
</table>
| • Disregards customer needs  
• Deals with customers inappropriately  
• Fails to provide customer follow-up  
• Reacts to conflict inappropriately | • Ascertains and accommodates customer needs  
• Deals with customers appropriately  
• Provides customer follow-up  
• Deals with conflict appropriately | • Consistently works with customers to ensure high level of customer satisfaction  
• Successfully works with all customers  
• Provides consistent customer follow-up, seeks or disseminates additional information  
• Consistently manages conflict skillfully |
Appendix C – Example Planning and Evaluation Forms (Continued)

**Accountability** – Accepts responsibility for actions. Meets changing conditions and situations in work responsibilities. Accepts constructive criticism and suggestions and makes appropriate changes. Handles conflict in a constructive manner. Seeks solutions acceptable to all. Is willing to accept supervision. Can consistently be relied on to perform in a professional manner. Represents department and the University in an exemplary fashion. Is fully ready to work at the beginning of work schedule and continues until workday is done. Does not abuse leave practices. Does not abuse department, University of State of Colorado policies and practices.

<table>
<thead>
<tr>
<th>Level 1</th>
<th>Level 2</th>
<th>Level 3</th>
</tr>
</thead>
<tbody>
<tr>
<td>• Does not accept responsibility for actions and fails to learn from errors in judgement</td>
<td>• Accepts responsibility for actions and learns from errors in judgement</td>
<td>• Consistently accepts responsibility for actions and researches ways to avoid errors from occurring again</td>
</tr>
<tr>
<td>• Unwilling to accept constructive criticism from others – defensive</td>
<td>• Willing to accept constructive criticism</td>
<td>• Alters conduct and procedures based on constructive criticism</td>
</tr>
<tr>
<td>• Displays poor professional image</td>
<td>• Displays professional image</td>
<td>• Represents department and the University in a highly professional manner at all times</td>
</tr>
<tr>
<td>• Misuses University resources</td>
<td>• Uses University resources appropriately</td>
<td>• Considers and applies best practices in using University resources and encourages others to do so</td>
</tr>
<tr>
<td>• Disregards department, University and State of Colorado policies and practices</td>
<td>• Adheres to department, University and State of Colorado policies and practices</td>
<td>• Encourages others to abide by department, University and State of Colorado policies and practices</td>
</tr>
<tr>
<td>• Abuses annual/sick leave policies</td>
<td>• Adheres to annual/sick leave policies</td>
<td>• During absence ensures that all aspects of the job are covered</td>
</tr>
</tbody>
</table>

All supervisors must have the following core competency in their performance plans that measure and evaluates the effectiveness of their supervision and performance management of their employees.

**Supervision / Performance Management**– Employees supervised demonstrate productivity, competence and high morale. Provides supervision, feedback and training for employees. Utilizes employee’s skills and abilities. Conducts performance planning and evaluations in a timely manner. Develops performance standards, goals, objectives and deadlines and communicates them to employees. Resolves routine personnel issues or problems.

<table>
<thead>
<tr>
<th>Level 1</th>
<th>Level 2</th>
<th>Level 3</th>
</tr>
</thead>
<tbody>
<tr>
<td>• Work unit is inefficient/ unproductive</td>
<td>• Work unit is productive</td>
<td>• Work unit has consistently high performance and supports the mission of the organization</td>
</tr>
<tr>
<td>• Provides minimal information to employees about issues and expectations</td>
<td>• Provides employees with necessary information regarding issues and expectations</td>
<td>• Assures appropriate action is taken with disseminated information</td>
</tr>
<tr>
<td>• Fails to provide coaching and feedback to employees</td>
<td>• Provides coaching and feedback to employees</td>
<td>• Applies knowledge and experience to new situation</td>
</tr>
<tr>
<td>• Allows conflicts to go unresolved</td>
<td>• Recognizes conflicts and addresses them in a timely manner</td>
<td>• Takes steps to prevent conflicts from occurring</td>
</tr>
<tr>
<td>• Makes assignments without regard to employees’ abilities</td>
<td>• Utilizes employees’ skills, strengths and abilities</td>
<td>• Encourages and provides growth opportunities for employees</td>
</tr>
</tbody>
</table>

CSU/PMP User Guide Page 33 of 37 04/23/13
Appendix D – Internal Review

CSU Performance Management Dispute Resolution Form

Date

Employee’s Name ____________________________ Job Title ____________________________

Department & 4-digit mail code ____________________________ Supervisor ____________________________

I wish to have the following reviewed:

____ 1. My performance plan or lack of a plan. The error or problem is:

____ 2. My performance rating. The error or problem is:

____ 3. The application of the CSU Performance Management Program, process, or policies to my plan or evaluation. The error or problem is:

To resolve this issue, I have taken the following actions:

___________________________________________________________________________________________
___________________________________________________________________________________________
___________________________________________________________________________________________
___________________________________________________________________________________________
___________________________________________________________________________________________

RESOLUTION BEING REQUESTED:

___________________________________________________________________________________________
___________________________________________________________________________________________
___________________________________________________________________________________________
___________________________________________________________________________________________
___________________________________________________________________________________________

Employee’s Signature: ____________________________ Date: ______________

For additional information on the dispute resolution process including the form to use in proceeding to the external process consult the User Guide, Section VII available on the HR website at: http://www.hrs.colostate.edu/, or by contacting a CSU Employee Relations Manager.

Submit copies to your supervisor, reviewer and to the Human Resources Department.
Appendix E
Oracle Data Entry Instructions

1. From the Navigator window, open CSU Performance Eval Entry.

2. The batch name will reflect the department name, along with the due date and type of review (Planning/Mid-year/Final).

3. Once a batch is selected, all employees within a department requiring a review will be displayed.
4. Input the date of the actual review (or planning session) into the field under Review Date. The date can be manually entered in Oracle format (dd-mmm-yy) or by clicking the list of values button in the field.

5. Once the date is entered, the “Complete” box must be ‘checked’ (hit space bar or click w/mouse).

6. For evaluations and planning during the normal performance cycle, all eligible state classified employees in a department will be included in the batch and review dates will be required for each employee.
7. When a new employee is hired, including employees who promote or transfer internally, state personnel rules require a planning meeting within thirty days.

A new batch is created each time a new hire transaction is approved and the date of the planning session must be entered.

8. All completed lines will be ‘picked up’ by Oracle automatically once a week.

Any questions related to this requirement can be directed to the Employee Relations Managers at 491-MyHR (6947).